



## **RPM Team Tribe Sponsorship Agreement**

If you are reading this, then congratulations on being selected to be a member of Team RPM Tribe. We are passionate and dedicated to playing Disc Golf with the best equipment and in the finest spirit. Our team members are not only competitive, but also share our vision and love of the sport. We are aware of what it takes to master this sport and hope that we can help you achieve your goals through this sponsorship.

### **Document Overview**

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This contract is active from the **1st January 2024** to **1st January 2025**

## IMPORTANT INFORMATION

### Tribe Criteria

- Representing RPM Discs on the course
- PDGA Number
- Minimum of 5 PDGA / Metrix events per year (competing or organizing)
- Promoting RPM Discs

### Tribe Benefits Overview (View page 3-4 for more info)

- Player profile on our website
- Team uniform shirt deal
- Discounted player allotment
- Store discount
- Recognition for outstanding performance

### Contact Information – Feel free to reach out

Email: [team@rpmdiscs.com](mailto:team@rpmdiscs.com)

### Keeping Information Updated

For a change of address, email, phone number etc, please let us know at [team@rpmdiscs.com](mailto:team@rpmdiscs.com).

## What benefits can we offer you?

While Disc Golf may not be an expensive sport, we are aware that an ability to reduce costs and potentially make some money on your journey will be a major benefit to you. With this in mind, we offer you the following:

### › Discounted Player Allotment \*

For team members extending their membership with us into a new season, you will have the opportunity to get 35% off your first disc order with us each year with the code TEAM-RPM-TRIBE (case sensitive) in the checkout. There is no maximum to how many discs you can order to take advantage of this. This is the perfect opportunity to refresh your bag for the new season, share our brand with your community, or even make some profit by selling the discs on at RRP. Once you have used the coupon code, you won't be able to use it again until the following disc golf season.

### › Team Uniform Shirt \*

We will be giving a free uniform shirt for Team members who order an allotment over \$300 NZD (roughly \$180 USD), and otherwise offering the option to purchase the uniform shirt/s at \$40 NZD (roughly \$24 USD).

### › Tribe Discount Structure for RPM Discs

Discs on our RPM Discs website will be discounted by 15% so long as you are a member of Team RPM Tribe and are logged in. We have US stock set aside for Teams in the United States. Ultimo in Europe have their own deals for Team RPM members.

Other discounts include 10% off on custom discs, disc golf bags, starter packs and RPM baskets.

### › RPM Discs Event Discount

We will discount event fees by \$10 for any RPM Discs event you attend (excluding Rapture events).

Being a part of the Team RPM family means you also have access to advice from top players who have “been there and done that”. We are happy to help

you with coaching tips, contacts, and the opportunity to promote to our aspiring elite team: Parliament.

We welcome and encourage you to join our [Team RPM Facebook group](#) as well as [Friends of RPM Facebook group](#), so you can be part of the online community.

Team announcements will be made through the website, our [Team Instagram](#) and our [Team Facebook group](#).

## **How can you help us? - Our Expectations**

Playing Tournaments: We expect Tribe members to compete or host a minimum of five PDGA/Metrix tournaments a year (exceptions will be granted to members in locations where there are not as many available events). The more you play, the more exposure we get. **Make sure you wear the Team RPM gear while on the course so people know you're one of us!**

Bagging RPM Discs: A sponsorship with us does not require you to exclusively bag RPM Discs, although we would like you to try and find RPM Discs that you enjoy to put in your bag. Throwing our discs is a great way of promoting us. We have an excellent disc lineup with many disc types to choose from. For advice email us at [team@rpmdiscs.com](mailto:team@rpmdiscs.com).

View our current disc lineup here: [RPM Disc Golf Discs](#)

Behaviour: **We want positive representation!** This means that while you are bearing the Team RPM logo that your behaviour upholds our good natured reputation. Make other people feel the RPM family vibes!

Promotion: What we care about is that you love our brand and our products.

**We want our players to advertise our brand to others either on the**

**course or on social media.** Preferably both! We want you to be proactive!

On Disc Golf related social media posts, we want you to tag us: #rpmdiscs, #itsinournature, #teamrpm. We love seeing posts of new RPM discs you have acquired or short videos of you throwing. We appreciate disc reviews and overall positive exposure for our brand.

If you're an organizer, you can plan events that we can sponsor, and we can send you discs to sell to people or to have as prizes. If this interests you, please email us at [info@rpmdiscs.com](mailto:info@rpmdiscs.com).

We want to reach out and get every Disc Golf store across the world selling our products, therefore it is greatly appreciated when you put us into contact with your local disc golf retailers so we can get them to sell RPM to more people. We offer a finders fee for the initial sale typically between 5 and 10% depending on the Wholesale rate they come in on.

Submitting Results: Showcase your achievements on our Team website by [submitting results](#) for the public to see. We want you to do this in order to help maintain the RPM Team competitive image for our followers and the rest of the Team.

Applying for Shoutouts: If you have an event rated A or Major tier coming up, make sure to [apply for a shoutout](#) so that we can hype up the event and support you on social media.

We will use our RPM Discs website to email you important information regarding your sponsorship. For any individual matters, we will contact you via your preferred method of contact.

## **Sponsorship Timeline**

We will maintain the team roster throughout the calendar year. We will review each individual team members' progress towards the end of the year and announce next season's roster by the start of January. For active members staying in the team after our end of year review, you will gain automatic access to the team for the following year, although you will need to renew your contract with us.

If you do not meet the criteria for Tribe at the end of the year, or violated the code of conduct, your sponsorship with us will be suspended and you will need to reapply.

## **Sales of RPM Discs Product**

Being a sponsored player of RPM Discs, you have the opportunity to make a profit on the side by buying discs from RPM Discs at your Crown discounted rate and reselling them at the recommended retail price. We ask that if you choose to do this, that you respect and recognize other distributors at events who are offering RPM Discs. Should you wish to introduce RPM Discs to a new prospective retailer, we will pay you a finder's fee based on their initial order. Please note that your team discount rate only applies to RPM Discs in New Zealand and our Team stock in the United States. Ultimo in Europe also have their own deals for Team RPM members.

## **Hosting Events**

We would love to be involved with any tournaments, clinics, have a go days, or fundraisers that you are organizing. We can offer discs/vouchers (etc.) at subsidized rates to assist. Please email us with your interest at [info@rpmdiscs.com](mailto:info@rpmdiscs.com).

## **Code of Conduct**

Given the nature and purpose of the sponsorship which is based on competitive Disc Golf, we ask our team members to conduct themselves in accordance with the guidelines set in the [PDGA competition manual](#). In addition to this, we ask that you are respectful to other players and companies outside of competition as well. Work to uphold our positive reputation.

## **Sign Contract**

It's great to have you a part of our RPM family and we are excited to see your progress throughout the year. Good luck, kia kaha (be strong), and may the wind be in your favour.

Sincerely,

- Simon Feasey, Keith Inwood, Jackson Sullivan, Talia Feasey, Anouska Numans, Martin de Haas

**By submitting your 2024 player profile form, you agree to the sponsorship contract and agree to do your best to ensure you continually meet the Team criteria throughout the sponsorship period.**